MANY FOREIGN PLAYWRIGHTS INVADING NEW YORK

Sacha Guitry, French Favorite, Franz Molnar of "Liliom" Fame and David Pinsky, Idol of the Yiddish Theatres, Only Three of a Score Represented on the Stage Here

the American stage until after a long period of success in Paris. From his debut Schwartz has lived and worked in New York Sacha has been cufant gate of the Parisian as a translator and adapter of the pieces by Sacha has been enfant gate of the Parisian public, and as such he could write and say things that would be hissed in his contemporaries. But these things sounded really dreadful or even shameless when translated into English, and his first play to reach us-naer his name, be it understood—was a poilte thing, not a bit like his output that Paris had chuckled over for a decade or longer. Clean as it comparatively was, "Deburau" held a good deal of the Sacha Guitry

But there had long been a suspicion, that now and then darkened to a certainty, that certain of his pieces really had reached the American public, but almost anrecognizable in their new clothes. The Society for the Protection of French Dramatic Authors thought so too, but when it took legal advice it hesitated, for the burden of proof lay

too heavy.

The counting up of that fairy gold, unpaid royalty is a sport which other foreign authors s red with the popular French-tian. The Hungarian playwrights in perlar nursed the bitter thought that many of their novel plots and much of their sparkling dialogue got to the American public in a roundabout way without paying toll. It has been alleged that the modern school of Hungarian authors who write in the univein are responsible for half of the successes of our stage, that these successful pieces have been either wholly or partly adapted from Hungarian blays whose writers have been given neither credit

No Protection Since the War

For the Hungarian Playwright A copyright tangle, due to the war's em-broglio, has arisen since 1912, from which date Hungarian authors received protection for their brains. With Wilhelm's descent upon Belgium, this protection ceased and at the present time the United States Government gives protection only to the authors of those countries which extended the same favor to American authors during the war Everything from Hungary in the line of literary output has been on the free list since 1912.

This may be sport to the American play boys, but it is death to the Hungarian

What were the Hungarian playwrights to do? Financial returns in their own country are at a low ebb, but New York offers a big market. It was wisdom then for as many of the recognized authors as had money for their voyage to come to this country and take advantage of it. Here they are protected in their property rights as allens by a State law. A good many of the playwrights are already here and others are said to be on the way.

Playwrights of other European countries.

hearing of this migration, have been prompt to join the movement. Italy is now repre-sented in this country by several leading dramatists; Poland has a score here happily working at musical comedy and tragedy; France, was, of course, already on the ground and only Germany seems backward. A reason for this is not the anti-German feeling, but because Germany's original plays often stem from Polish and Hungarian roots.

Melchoir Lengyel, author of "The Typhoon" and "The Dancer," to name but two of his pieces which have been seen is now in his second year's residence in New York and apparently without home

It is his contention that foreign plays, including, of course, his own, should be left in the atmosphere created by their original author, who may be supposed to have lived among his characters. Seen as their authors conceived them, with the action passing "It is very rare," said he, "that a book among people he has known from his child-which has been carefully considered for pub-A play thus left in its home provides color to the American stage and has its influence in the development of American dramatic

Adaptation the Worst Fate In Mr. Lengyel's Opinion

The harm done to foreign plays by an un intelligent attempt to transfer them to ou stage by giving American names to persons who are essentially Hungarians or Italians reaching and irremediable. "Adaptation" is the worst fate a foreign writer is called upon "Adaptation" is

How does it happen, under such shut in circumstances, that the Hungarian has given so much vivacity to play making? How does it happen that every stage bears its impression? The answer may be found in the race itself, which is a race with a future that they will probably attain now that Vienna no longer dominates their ambitions The Hungarian playwright and novelist almost as a rule high spirited, brilliant and enthusiastic. He's a little out of perspec-tive, truly, in what he thinks he know about the rest of the world and he believes than Paris; but this refreshing egoism helps to keep his playwrighting a national product He can afford to be original as long as he holds to the thought that no other race

producing anything worth stealing. Ludvig Biro is another foreigner who in tends to make his home here if "Czarina. his play which David Belasco has accepted for production, succeeds in winning the favor they hope for it. Biro has lived in Rome for severa, years; he was in the Eternal City at the outbreak of the world war, and his work for the stage has no suffered the hiatus caused by it in the case of fellow authors. But the returns are no writers in Rome or any where in Italy at the present time, and Biro where in following personally his new market. A famous piece of his is "The Yellow Lily," which he hopes to see done in

English. From Vienna comes Albert Szmirai, author of "Count Michael," that may be produced this season by Richard Gallo, impresario of the San Carlo Opera Company. Emma Tren-tini will play the leading role of this piece,

which is already known to us in book form. Victor Jacobi, author of "Rambler Rose"

ACHA GUITRY, versatile actor-author, acclimatized, so fully that already he is able son of Lucien Guitry, did not get to put his vivacious ideas into an English

his Hungarian brother writers, some of whom are indebted to him for all the recognition they have been accorded so far here. nition they have been accorded so far here. Mr. Schwartz is quite enthusiastic about the influx of musical show and drama from his native land to this country and even more so about the coming of their authors, with the purpose of making a home here. What this means to the good of the American dramatic and musical comedy, stage cannot be reckoned too highly in his opinion, but however that may be—and it is a matter but however that may be—and it is a matter. but however that may be-and it is a matter for the future to show-this clever adapter is quite right in thinking that the move on the part of playwrights who wished to protect their ideas was a wise one.

Paris playwrights do not make the enormous fortunes that are ordinarily enough the happy lot of even inferior play fabricators in this land of gold. Royalties on the gross receipts that run up to 15 per cent, would give them vertigo. Porto-Riche earned more from an American adaptation of a failure here than he ever obtained from a success in Paris. There the author's per-centages are small and his runs of short duration. No play that was ever liked in gay Lutitia could in the number of consecutive representations stand a comparison to 'Lightnin.'

As a sort of compensation a strong piece which has elements of popularity at the same time enjoys a long life by means of many revivals, and if it is in the repertory of a subsidized theatre it stands a chance of living forever.

Bataille, Bernstein and other French

authors who have been paid large sums for the dramatic rights to their plays in foreign countries are not unaware of the vaster

Three leading foreign invaders of the American playwrights' field. Left to Right: David Pinsky, whose works are popular on the Yiddish stage; Sacha Guitry, author of "The Grand Duke," a Belasco success: Franz Molnar whose "Liliom" is having a great New York run.



sums earned by men in this country whom they scarcely would admit to the rank of dramatic author. Why then don't these men come over for the purpose of taking the "cream off the top of the bottle"? Whoever asks this question seriously does

not know what a literary man of reputation in France (particularly in Paris) thinks of literature in any other country.

An author whose earliest work appeared an author whose earliest work appeared in Germany is David Pinsky, who came to this country with a double object—to finish his education and to pursue his favorite craft, writing plays. As he writes, or has written, most frequently in Yiddish, his product may not be so well known as it should be. One piece by him was in a recent reason presented by the Theatre Guild. It zer with music by Carl Ruggles, has been, it country to live and work.

had a success of criticism not accompanied popularity.

German plays which have had a real influence on American dramatic literature be counted on one hand. Suderman's 'Magda" and one or two other pieces, and Hauptmann's poetic and socialistic plays are perhaps the best liked and have made a permanch niche for themselves in our theatre.
"The Sunken Bell," which is a genuine contribution to the world's dramatic literature, is Hauptmann's high mark, either as home or here, although there are critics who would award it to the somewhat formless "Weav-

The poetic play, "The Sunken Bell," ar-

said. "half accepted" for production by Mary Garden. This singing actor has found a congenial role for herself in the fascinating witch of the play-perhaps.

Benevente and the Quintero brothers represent fine phases of the modern drama school of Spain, and the former at least has wen fame in America by adaptations of his work. In fact, "The Passion Flower," by Benevente, in translation and performed by Nance O'Neill and an excellent company, was a feature of a season or two ago.

The success of this piece, which was taken

over into our language without any stupid features of adaptation, but preserving in every detail its native character, has put the idea into Benevente's head of coming to this

ign writers who purpose to learn Englis and make English plays, actors of reputa-tion on the other side are spurred on, it is said, to learn English and get a chance to appear here in the anticipated pieces. This all makes for the great increase in the use of the English language, and will tend to of the English language, and will tend to expedite its reputation as a universal tongue. By many people of the stage English is already so considered, but not by either French actors or playwrights. The latter are still jealous of the supremacy of their language and are likely long to continue to

Actors Also Spurred On to

Invade the United States

Some of the more famous Italians, on the other hand, while they would probably not yield in their admiration of the bella lingua to any foreign tongue, are nevertheless, for commercial reasons, studying English, and intend to write plays and novels in it. The modern school of Italian dramatists have formed themselves on English models rather than on French, and the lighter pieces now current could be carried over to our stage without confusion of idea or character.

Interesting as this fact may be, the school of Anglo-Italians does not represent the most worthy output of drama in Italy. Such men as Sem Benelli are first of all Italian. If representatives of this higher kind of writing were to emigrate to America all the tremendous benefits that are predicted from the influx of foreigners might be more easily

In this connection and by a connotation of ideas it may be said here that while the play of Benelli, "The Jest," which introduced him to Americans, was condensed, it was not adapted. Edward Sheldon, who made the version seen here, himself a playwright, did nothing to change the atmosphere of "The Jest." Indeed, its great success was in a large measure due to keeping the piece in original atmosphere.

Molnar (Franz), who is perhaps the most popular of the foreign writers for the stage who have been given a fair chance to prove themselves here—that is, to show that their drama was big enough to stand the strain of translation into a foreign tongue—is not coming to this country. Last March a rumor spread that the famous Hungarian would come over to see for himself what the Americans thought of "Liliom," but he has

Serious Books Lead in Demand Now, Says Publisher

George H. Doran Finds War Has Changed American Public's Taste to Its Advantage By WILLIS STEELL.

URING the course of a desultory book slumpish condition of mercantile business "shop talk." George H. Doran, the publisher, said: "The public liking for a book or a class of books is an epidemic the epidemic will strike us. Any of us is

sure to be a willing victim. "But we cannot direct or foresee the popular taste which is frequently, or perhaps it is truer to say, occasionally the growth of a whim that rooted first no man knows where. Sometimes it is possible to see in advance the circumstances accreting, so to speak, that will insure a public for a book on a cer-

tain subject. More often wisdom of this kind is an affair of hindsight." Mr. Doran said many other things, some of them of the kind that were to be anticipated, others that were novel and surprising.

Among the latter was this one; "The author of a book is almost sure to make some money out of it; the publisher is about as sure not to."

This paradox required explanation and it was forthcoming. Mr. Doran did not intend to refer to whatever sum an author might receive as advance royalty, but to the author's percentage on the sales of his book. "It is very rare," said he, "that a book

cation with the verdict resulting that it has a 'chance' doesn't sell at least 1,500 copies, and at a ten per cent, royalty, the usual amount, the author receives, roughly peaking, \$150. Thus he does get something, while on the other hand if the book stops here, the publisher is out of pocket

Some Authors Get \$50,000 On Turning in Manuscript

There are half a dozen authors on our list to whom we freely pay \$50,000 for the rights of a manuscript they bring to us, knowing certainly that the book will yield us at least hat and believing about as certainly that It will yield us more. Such authors taking into the account their serial, moving picture and translation rights in a book, can count on an income from it of \$100,000.

'In general the book writer has a better hance of placing his wares than the playwright. With equal talent displayed, the author may be pretty sure of being published, while the cost of stage production being so much greater than the printing and publishing of a book, the playwright frequently has nothing but his trouble for his

Every publisher brings out now and then to please himself, being perfectly aware that it will never sell. Perhaps some of them do this quixotic thing to save their faces, that is, to preserve a reputation for not think this is a general explanation. A publisher does it once in a while because he can't help himself, because he is human like the rest of mankind and is moved, extracommercially, by his own likes and dislikes.

"They call me a commercial publisher. Well, I am in the sense that I manufacture books for the purpose of selling them. I accopt the definition in good part, reserving the right to say, however, that it does not define. What I seek to get in my list are the books vering all current thought. I am as broad

"My theory of book publishing is drawn from the agriculturist who practises for the benefit of his fields what is known as 'mixed rming.' I believe in rotation of crops.
"Up here, too, we follow a standing rule

it's 'Give the newcomer a chance.'"

Quickly dropping references to his own firm's output, Mr. Doran turned with apparent relief to a general talk on publishing conditions. They are, he said, excellent. Inctor Jacobi, author of "Rambler Rose" deed, he spoke more strongly, pronouncing "The Marriage Market," is here fully that they were never better. In the present this strong expression seemed rather sur-"Remember," he warned, "that we are

for a book or a class of books is an epidemic speaking not of one class of books, and not and we publishers are always hoping that primarily of fiction, but of the mass of the publishers' output. We can pass by there-fore, any further consideration of publishers failures, which are chiefly interesting as providing an index to the publisher's ideals, and say that never in the history of literature in America has there been such an increase in the number of readers or, as this may or may not indicate, so widespread an interest in all kinds of books. The records of book selling tell this story plainly,

"If you ask me what books are indicated in this way to be in largest demand at the moment, the answer is ready. They are books of history, biography, autobiography, reminiscence, and all sorts that go under the common title of informatory.

"This splendid growth of reading 1 at-tribute to several causes. One of these is the effect of the war. Thousands of our young men went over and caught a glimpse of Europe. They received hints of European culture, historical references to places and peoples reached their ears. Perhaps every doughboy saw or heard something that made him say to himself, 'When I get back home, if I ever do, I'm going to inform myself about that."
"It's an experience common to us all who

isit strange countries. At the time we know the teachers who could explain. when we return we beg, borrow or buy (you see I put that last) the book out of which we can dig the information needed.

"Then there is the army educational sysem, one of the good things that grew out of the war; it spread books among men of technical training; these men made up their minds not to be found wanting again if the reading of books could help them.

"The hunger of our returned soldiers for knowledge is one of the things that account for an increased literacy, sufficiently large to be noticeable. I understand the een a real spread of education, both secendary and advanced.

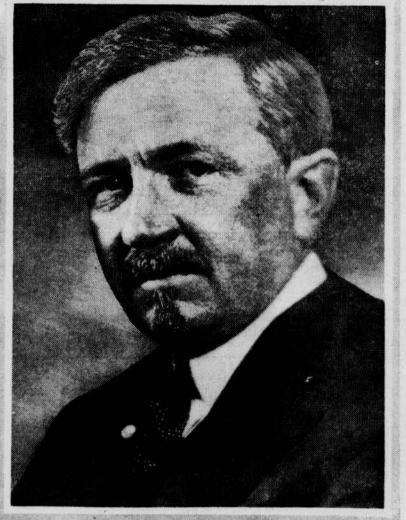
"Everybody knows that colleges and chools are crowded to-day as never before. Everybody will know through the next cenmuch larger is the percentage of persons who can read and are capable of njoving books. In this census report will included the figures showing the assimilation of the foreign born, indicative of the borde of children of immigrants who are now speaking English and who read books in

'Nobody will forget either the effect of woman's suffrage. The entrance of women business and politics has stimulated the reading of women to more serious literature and there has been in the last ten years an enormous growth in women's reading clubs, circles; &c., where history, political economy and topics of worldwide interest are now

stint of the cake and ale of fiction.

the publisher is about as sure not to.

Camera study of George H. Doran, publisher, who sees a trend toward more serious books and a new era opening for American writers.



weeklies. They run into many millions. All we in America had been chiefly derivative in this develops the reading habit and it is only a short step from liking to read to the read-

In spite of this

ing and getting the good out of books." Mr. Doran is an optimistic, but not a Poly-anna publisher. And he was not prophesying, but setting forth facts from which hclusions. The brightest of these is to be found, he thinks, in the circumstance that the age of repression in literature has been Repression is a bad thing always in the physical world. This all round critic of book manners is for letting the young "yawp" be heard. He would not insist on more if the world finds the "yawp" disagree-

studied with avidity.

"It would be impossible to estimate the vast amount of reading done by the average man and woman of dally papers and results."

"We are entering on a new period of merican literature," said he, "and every man with his finger on the pulse of public

WHAT A MODERN SUCCESSFUL PUBLISHER SAYS.

THE author of a book is almost sure to make SOME money out of a book;

perfectly aware that it will never sell. He can't help himself because he is moved like the rest of mankind by his own likes and dislikes.

The big demand to-day is for "serious" books, history, biography, au biography, all sorts that go under the head of informatory. In spite of t vogue, the cause of which draws from various circumstances there is to be

This country is very much awake to the voices of its younger writers.

Every publisher brings out a book now and then to please himself, being

A publisher is fairly well known by his failures; they serve as an index to

We are on the threshold of a new American era of novels, plays and poetry.

our books. Now we are on the threshold of a new American era of novels, plays and poetry. In certain respects we are doing better work than the British and the country is very much awake to the voices of its counger writers.

This is the day of free expression. broader or a franker spirit cropped up in literature prior to the war; we saw it com-ing in 1908 and it could not be stifled by the ervatives.

"However," added the publisher with ond smile, "the Britishers started it. When nobody here dared to write of human things Walpole took the lead. Now these men are called the old writers, which means that they have been carried over to conservatism, But that is true in life always, the pioneers tions settle into rules and convictions w lot come along and blaze new trails."

Books of personal reminiscences, anony nous or otherwise, have had a surprising Gentleman with a Duster" and the author of "The Mirrors of Washington" found ready acceptance. Evidently, Mr. Doran thought, people are curious about other people whose names for one reason or another are notori-

A thing to be noticed in connection with the popularity of such books is their high cost. "Eminent Victorians." "Queen Vic-toria," "The Outline of History." "Banished Pomps of Yesterday," "Rosebery's Miscellaput out by various publishers, are all books that cost from \$4 to \$10. "Our Family Affairs," by Benson, which has been called a counter irritant to Mrs. Asquith's mem-

of British society, is another high priced publication, the sales of which are on the way to being remarkable. "Letters to Isa-bel," by Lord Shaw, one of Scotland's most famous advocates, may or may not do all that is hoped from its genial, witty and wise contents.

It is not to be taken for granted that there isn't to be cakes and ale of fiction because of the vogue of serious books. Mary Rob-erts Rinehart, Irvin S. Cobb, yes, and Ralph Connor, still sell wildly and only the latter can by remote implication be numbered among waters of history. Beginning as an author patronized by seekers of books of a religious tendency to be offered as gifts, this author produced in "The Sky Pilot," "No Man's Land" and "To Him That Hath," as the results of his view of the war, a quite different output. He holds his own, a tremendous audience, in spite of the change

mendous audience, in spite of the change.

So there is still an abundance of fiction. While this urbane publisher dwelt with unction on the serious books, the "near classics." his guest was thinking of the ten low tables in the big reception room which he had particularly observed was laden with the lightest kind of fiction. Fiction with one exception as "life of St. Paul". with one exception—a "Life of St. Paul"—made up their burden and even that, if the author derives in a degree from Renan, may be a sort of novel. Reminded of these numerous novels. Mr. Doran said quite casu-

"Oh, we don't have to expose the serious books, which sell themselves."

Relation to the Author Now Is Changed by Larger Market

The relation of publisher and author is a perennially interesting topic and at gains reater interest now because the m mad bunt for plots have added nower to the latter. Indeed, the author at the mo-ment is becoming, they say, a highly com-mercialized person, with big ideas about the money value of his product, as he may well since he has three ways of selling it With increased importance, some of outhors take on the airs of a dictator However, to support this character they need the votes of a plebiscite.

'We are old fashioned here," said Mr. Doran, "and ours is a friendly place authors. We aim to preserve toward them the ancient courtesy that a good many people fancy has gone out or never was more than legendary. Interesting talks take place here and views are interchanged which It is always necessary for both to remem ber that the making of books is a business

"Keeping that in mind the sales of our serious books furnish the best proof of the remarkable change in the wants of book buyers. I have in mind at least twelve titles, books of weight and substance, that have reached the 45,000 mark and it is no derogation of their worth to say that boo of the same class would scarcely have paid expenses. Some, but not all of these works have owed their successful sales to circum-The book of former Ambassador Gerard, which sold to 260,000, was or

While Mr. Doran frankly admitted that was in business, the fact that the authors with whom he deals are in it also seems to be well established. The writer had a proof of this in a letter written to publishers broadcast by an author of fiction of a high kind that has gained him reputa-tion and bread if not cake. With an extract from it that rather conclusively fixed the commercial taint, if it be one, on him, this excursion into the publishing realm

may fitly close. He wrote:
"I don't give a hoot how the publisher names my royalties; I am not interested in percentages. I want to make money; and I know the only way I can get it is by the sale of oodles of this book. I would rather have 5 per cent, or 1 per cent, or a tenth of a per cent on a half a million copies than

fifty per cent, on a thousand."

This was only a prelude to a proposed scheme of partnership, or "trial marriage," between author and publisher. It would in-dicate that the author, celebrated as he undoubtedly is, has set up the golden calf. No more need be said in his case because he does not write serious books.